### **SESSION 21**

## MARKET TRANSFORMATION: APPLIANCES AND LIGHTING

Moderator: Li Pengcheng, CNIS

#### PAPERS:

## **Home Appliance Programs Hit the Wall**

Jane S. Peters, Research Into Action, Inc.

Marti J. Frank. Research Into Action. Inc.

Caroline Chen, Southern California Edison

# **Evaluation of a Lighting Market Transformation Program in Australia – Outcomes and Attributions**

George Wilkenfeld, George Wilkenfeld and Associates.

## **Using Experimental Designs to Evaluate New Program Initiatives**

John Reed, Innovologie LLC.

#### **SESSION SUMMARY:**

Does the market transformation program hit the wall? This session will focus on the evaluation of market transformation program for appliances and lighting. The latest developments of market transformation programs in USA and Australia will be presented. The conclusions of the stories imply the opportunities to advance the market transformation programs.