



Testing Before Investing

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Key Partners

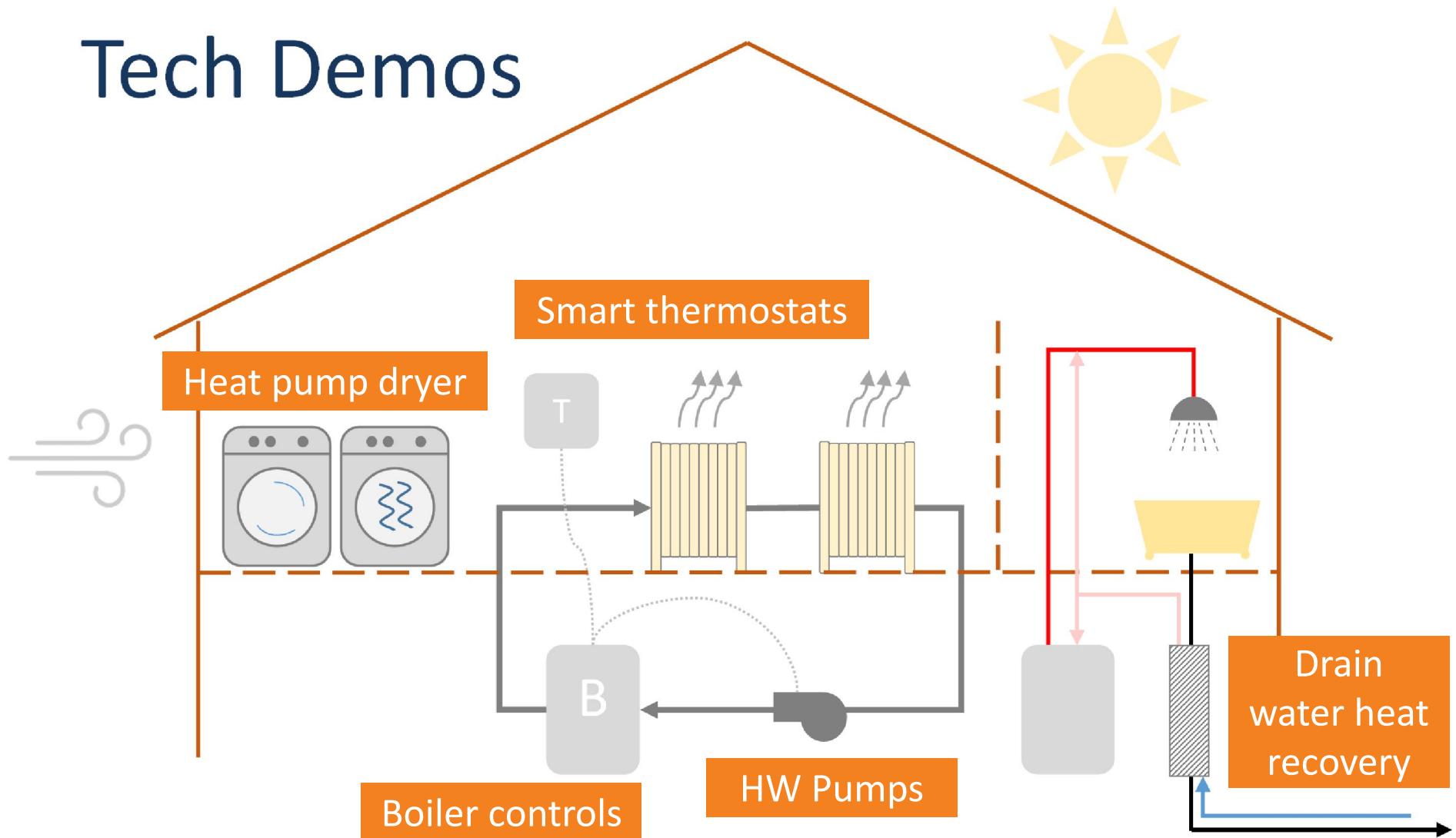
- Keith Miller (National Grid)
- Kim Crossman (National Grid)

Before we invest millions, maybe we
should test it and see if it works.

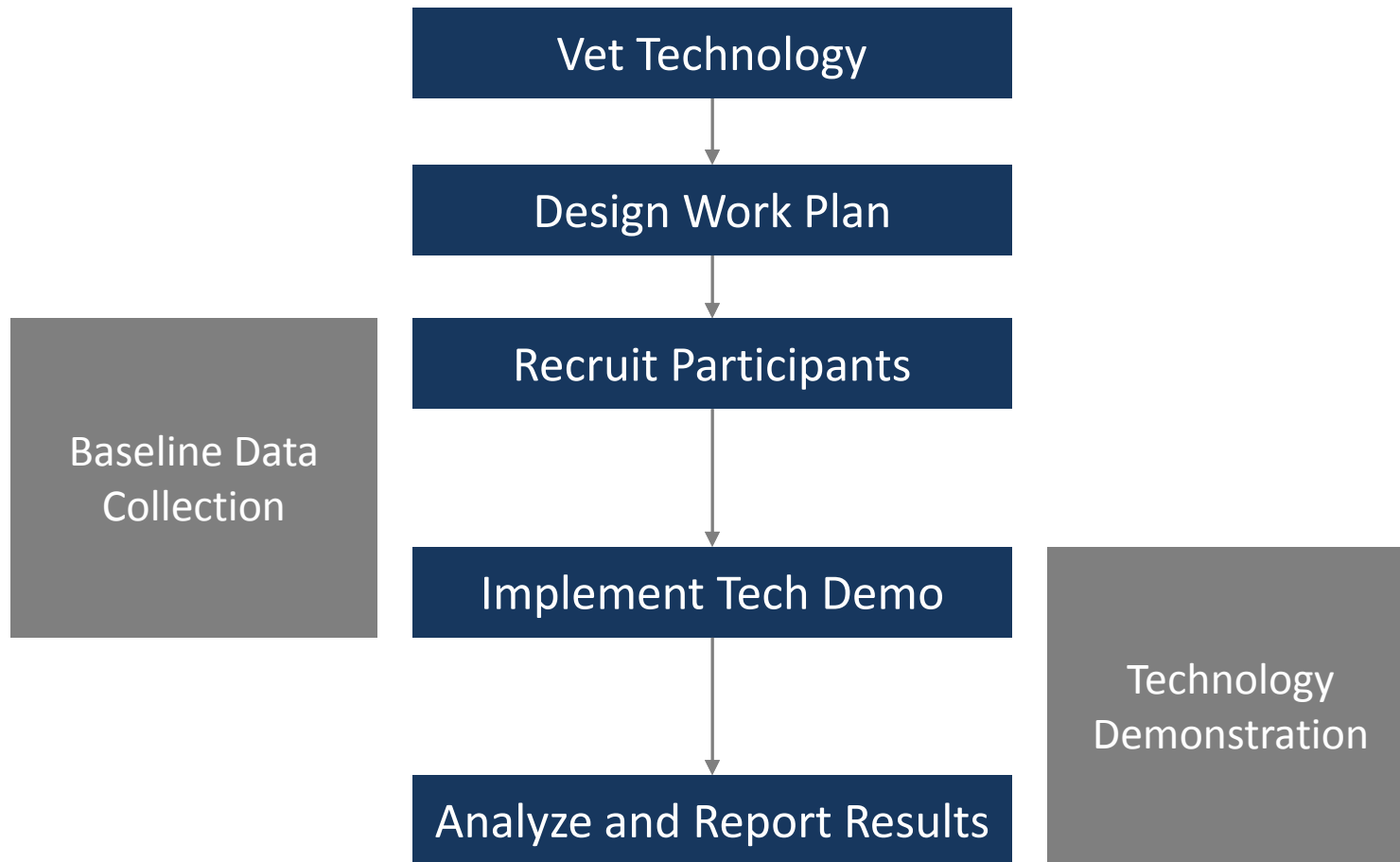


Source: freshspectrum.com

Tech Demos



Process



Vetting



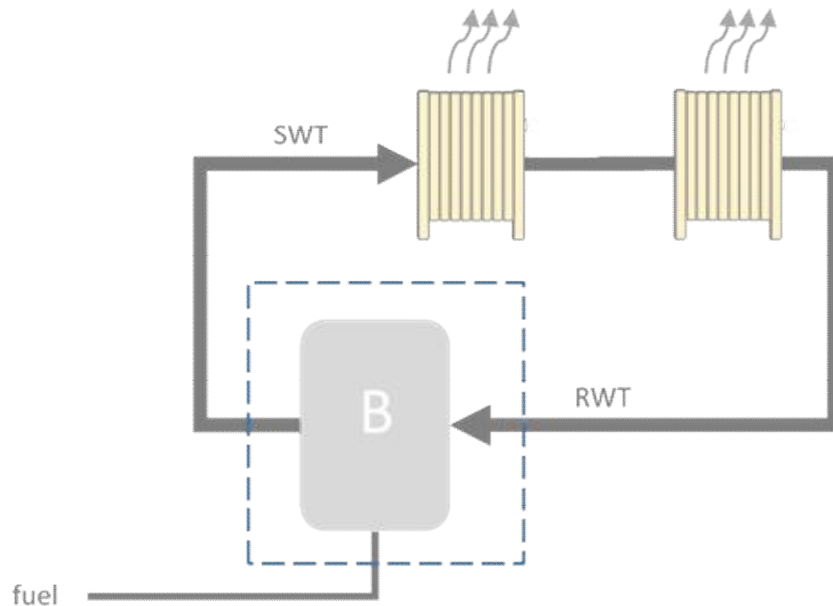
Work Plan

- Driven by qualitative confidence.
 - Does it work?
 - Will customers accept it?
 - How much does it save *in situ*?
 - How do we design for success?

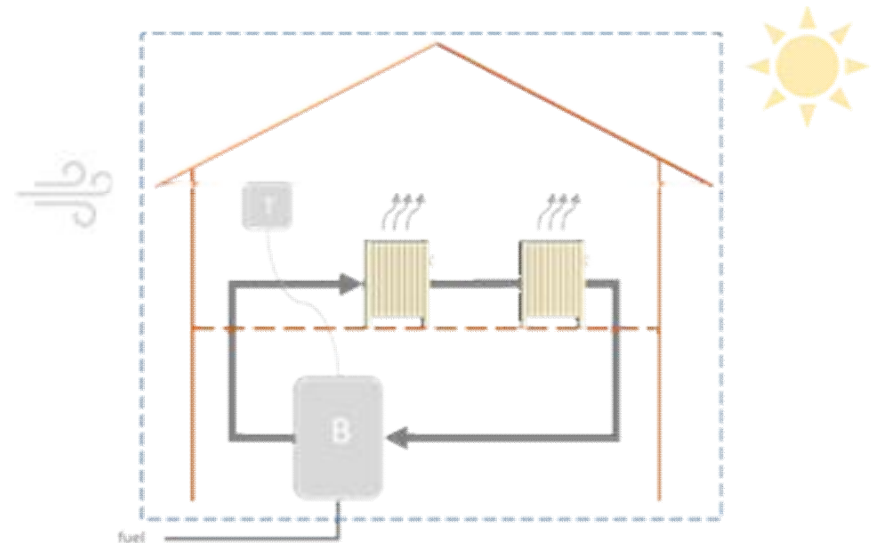
Recruitment

- Assess user interaction and data burden.

System boundary **excludes** user space



System boundary **includes** user space



Implementation

- Insights on baseline and installation process.



Data Collection

- Assume the worst.



Analysis & Reporting

- Transparency is paramount.
 - What do the results represent?
 - What conditions are required for success?

Defining Success

- Does it work?
- How does it work?
- Will customers accept it?
- How much does it save *in situ*?
- How do we design for success?

Go Test

- Use tech demos to examine new technologies and program designs.



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