DR Impact Evaluation – Which Design and Analysis Method Is Right for What?

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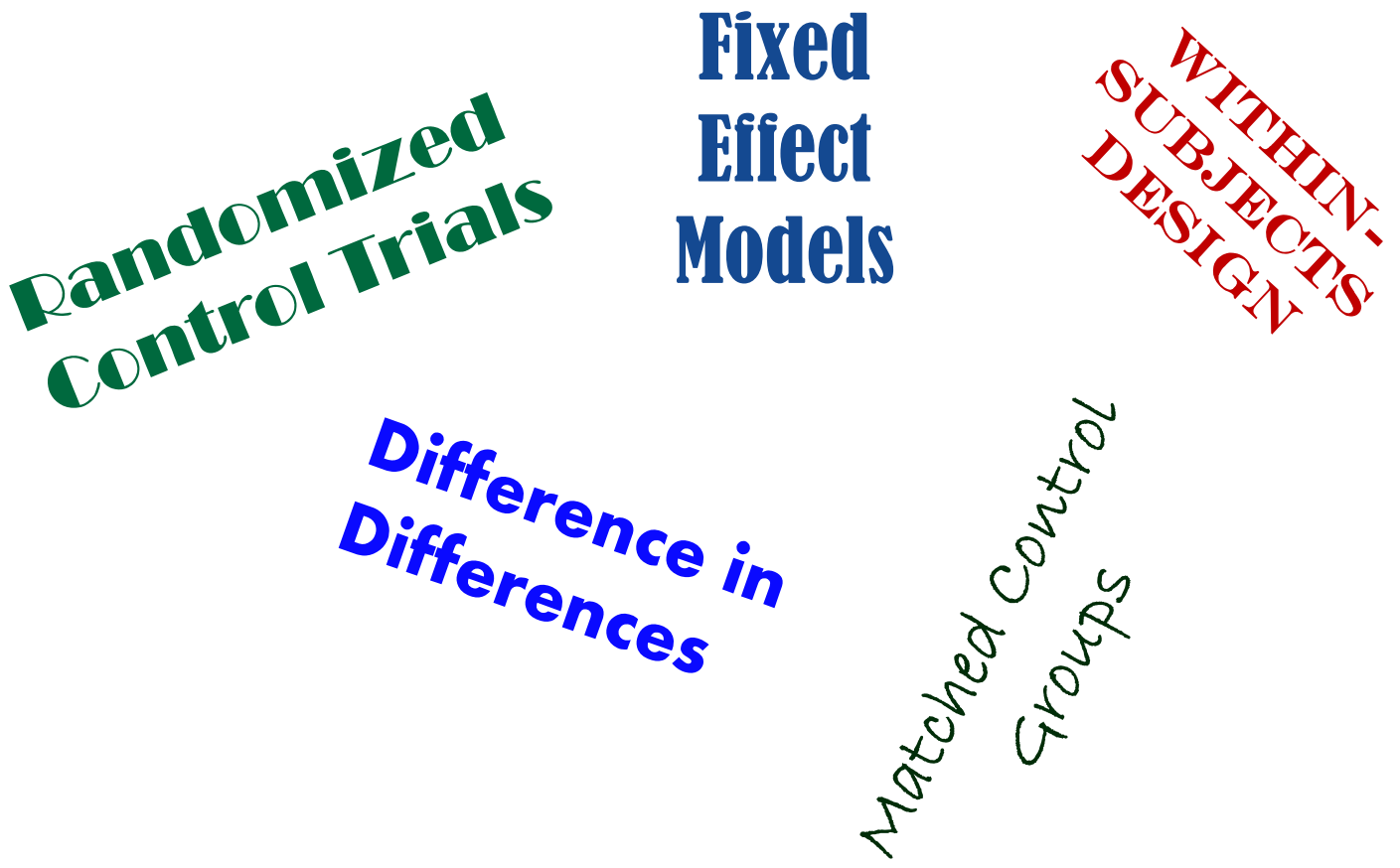
What to do, how to estimate DR impacts?



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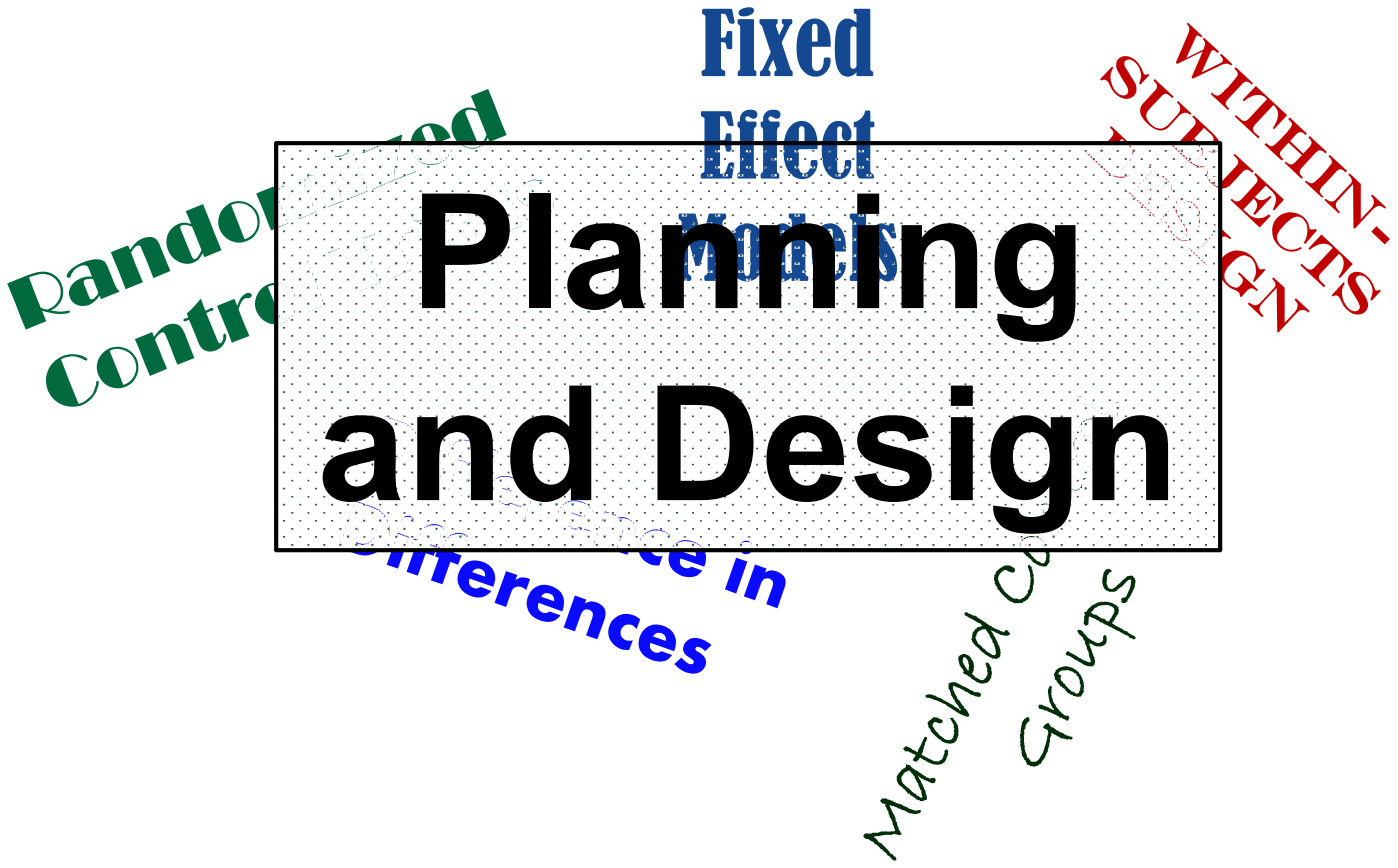
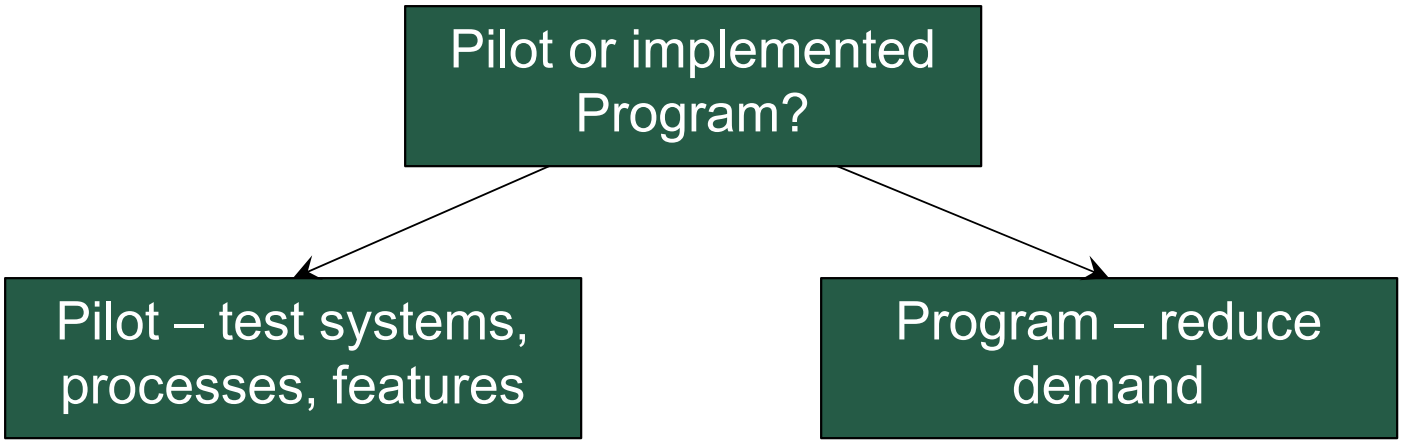


Start with Type of DR program



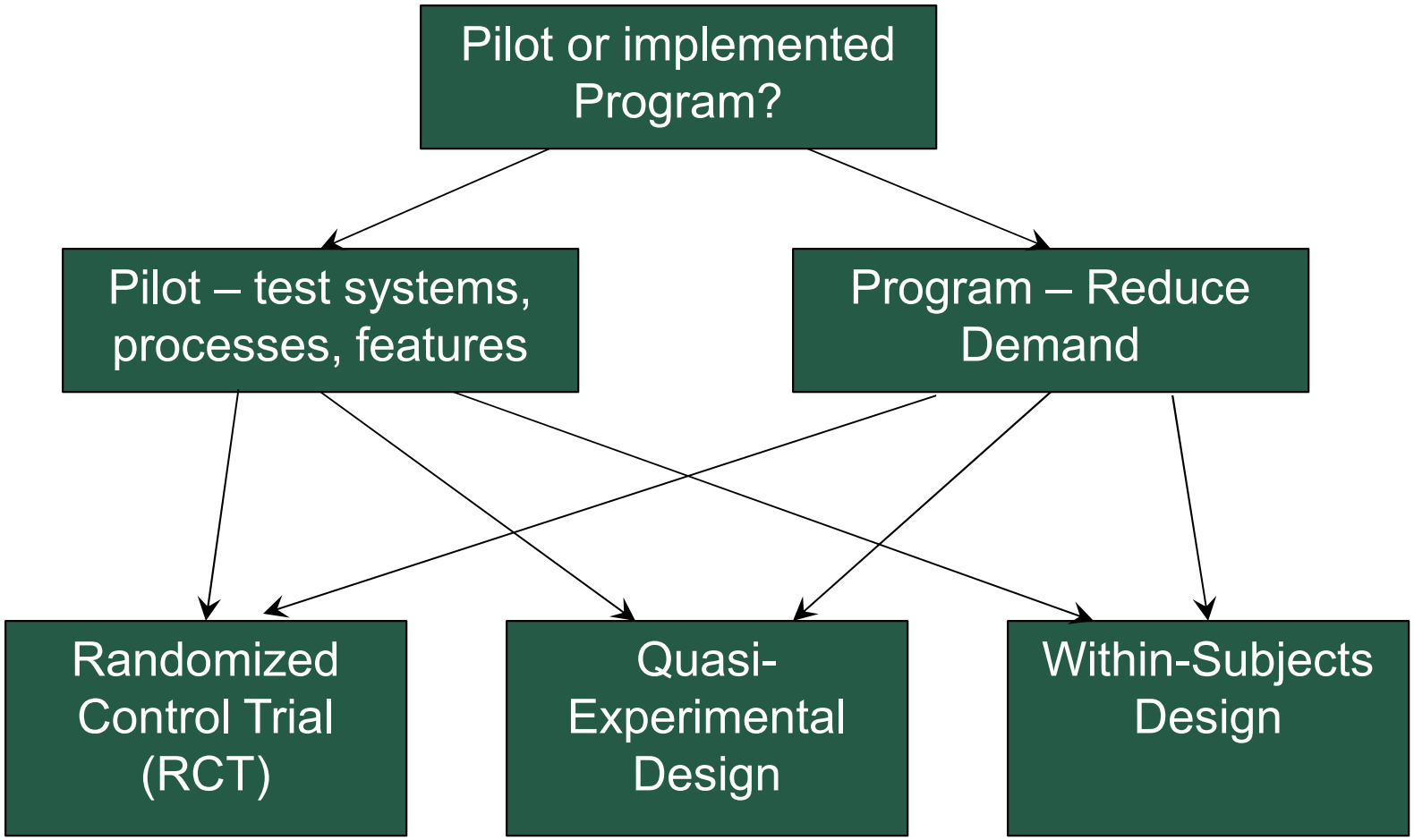
Pilot

- Designed as test or investigation
- Compare or test prices, technologies, processes
- Goal is to answer questions

Program

- Process efficiency is crucial
- Not testing anything – decisions already made
- Goal is to reliably reduce demand

Determine an Experimental Design



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Randomized Control Trial

- "Gold standard" for evaluation
- Assignment to treatment and control must be random
  - Must not involve anything related to participation
  - Generally should not be done by program implementer
- Target population must be clearly and explicitly defined
  - Mandatory – entire population, more straightforward
  - Voluntary – treatment and control must both be selected from volunteers for the program, using either recruit-and-deny or recruit-and-delay
  - Targeting certain customers, say higher use customers or customers with central AC, is fine, as long as the randomization is done within the target population

Steps for a Randomized Control Trial

- **Step 1: Design first,** before implementation. Assignment must not consider customer characteristics or customer choices
- **Step 2: Check the randomization.** Compare treatment and control groups based on any measurable characteristics
- **Step 3: Implement with Care.** Avoid excluding customers to the extent possible
- **Step 4: Put treatment and control customers through the same process.** If an unanticipated characteristic makes customers inappropriate to participate, all customers with that characteristic can be removed from both groups, as long as it does not relate to the program
- **Step 5: Account for other program participation.** Avoid double counting of savings from other programs
- **Always stay true to the randomization throughout.**

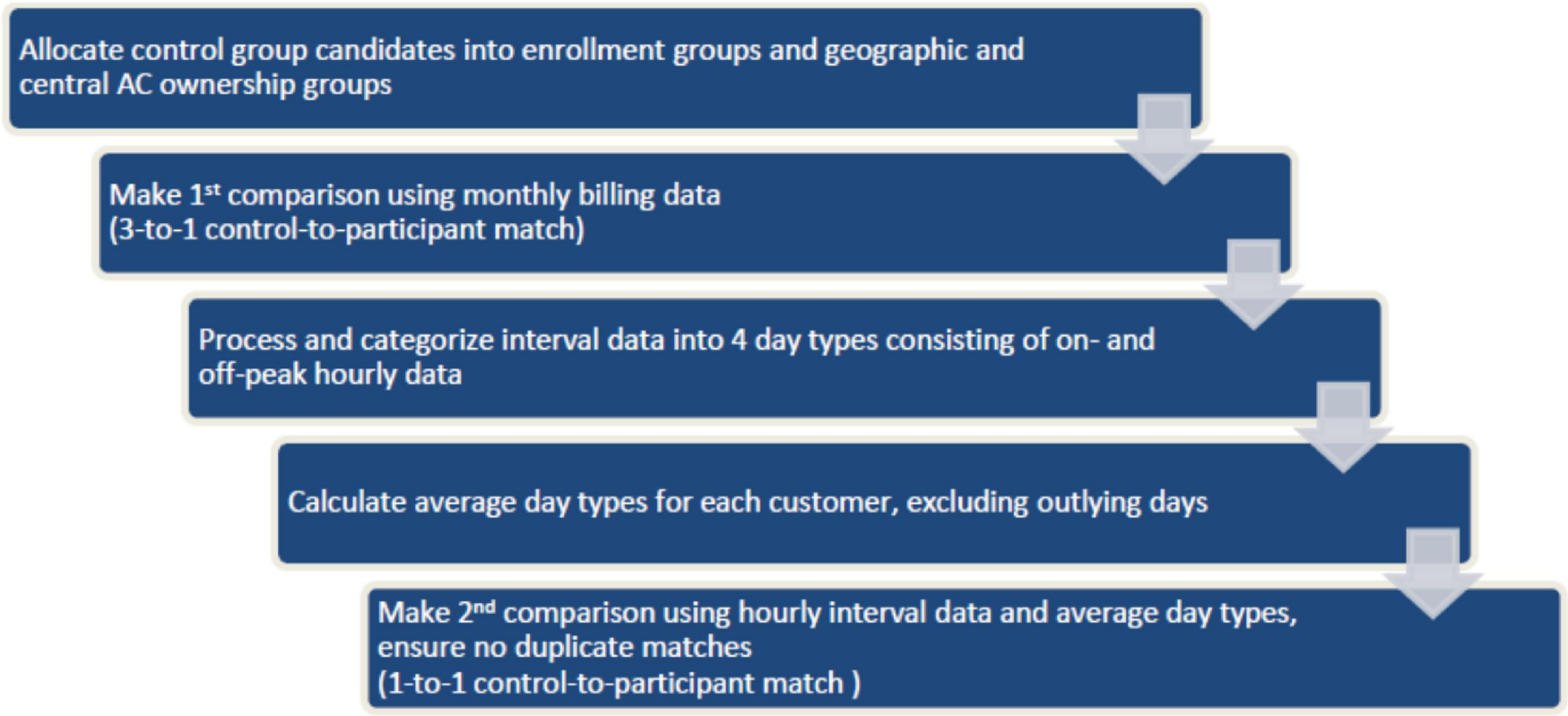
Randomized Encouragement Design

- Is really just an RCT, with the treatment applied to only a subset of the treatment group
  - There may also be some control group customers with the treatment (i.e. advanced thermostat) – less of an issue with DR
- Customers in the treatment group are encouraged to accept the treatment, but not all will do so
- Analysis must still be done on the entire treatment and control group
  - As a result, impacts are inherently discounted by acceptance rate
- For more on this, see paper and presentation by Lucy Morris & Brian Smith of PG&E from Tuesday morning's 11:00-12:30 session

Quasi-Experimental Design

- Not as rigorous as RCT
- Sometimes the best realistic option
  - Available population, customer satisfaction considerations, etc.
- Select similar customers from non-participant population to be in the control group
  - Match on as many observable characteristics as possible
  - But you can never know how good the match on unobservable characteristics really is
  - Importantly, unobservable characteristics may have driven the decision to participate, and those same characteristics may also drive other energy use decisions

Sample Control Group Matching Algorithm



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Within-Subjects Design – Two Approaches

- Customer's own load is used as control
- Two basic approaches
  - Prior year comparison
  - Non-event day comparison

Prior year similar days

- Estimates event day impacts
- Captures long term behavioral changes
- Economics, weather, standards can have influence
- Allows use of all extreme days as events

Similar non-event days

- Estimates event day impacts
- Better captures short term effects
- Does not capture long term behavioral changes
- Requires not calling events on some extreme days

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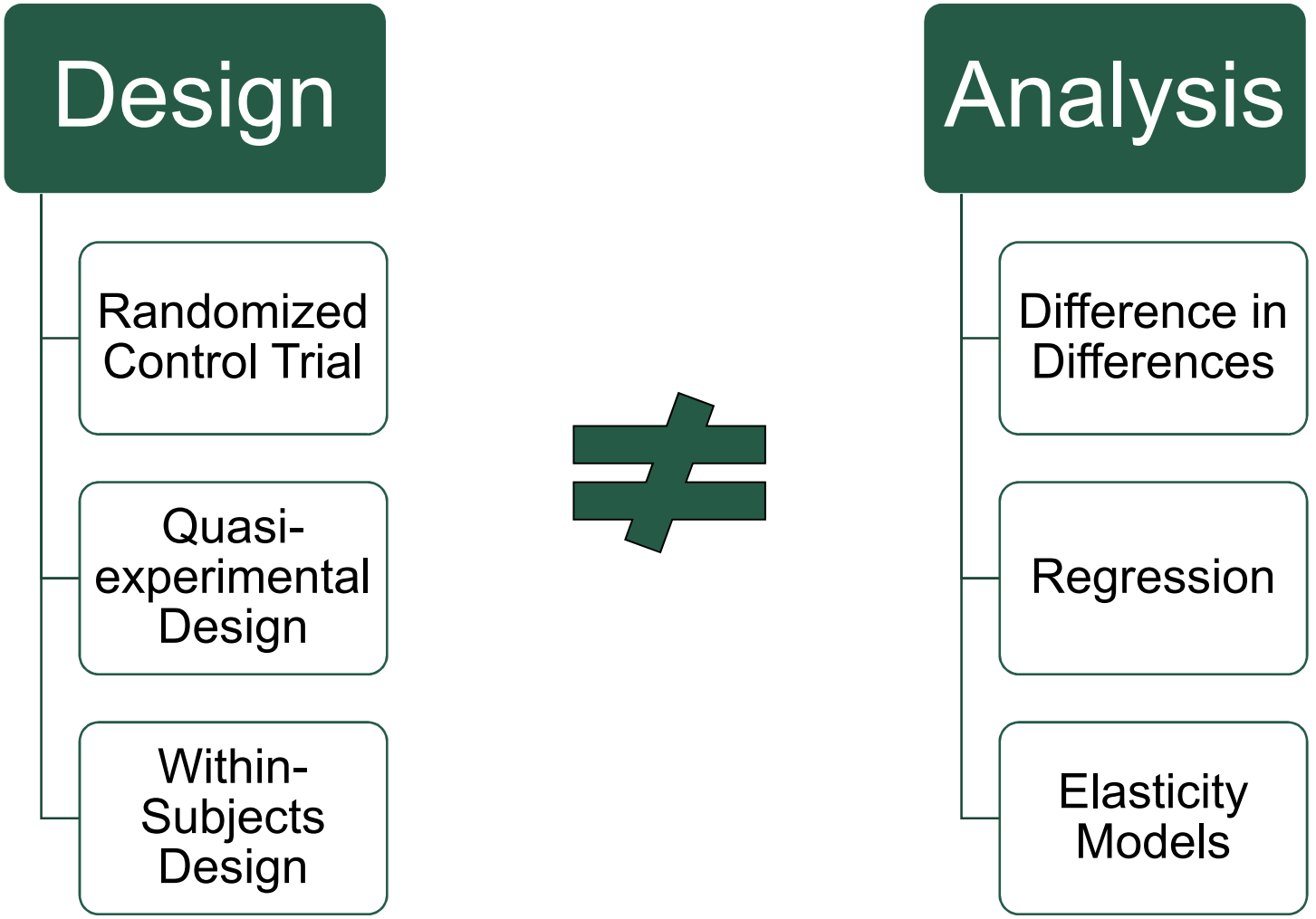

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Three Analytical Methods in General Use

- Difference in Differences
  - Difference calculated between treatment and control both before and after start of treatment
  - Pre-treatment difference between groups is removed from impact
  - Can be calculated directly or using a DID regression
- Regression (usually Fixed Effects)
  - Regression model can account for other factors
  - Weather normalization possible; Often more precise by accounting for more variation in energy use
- Elasticity Modeling
  - Elasticity is modeled using nonlinear regression
  - Models are applied to prices to estimate impacts
  - Can provide scenario modeling

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Much more detail and fancy equations with lots of Greek letters in the paper

Difference in Differences

- ***Strengths of DID*:** Flexibility; simple and direct calculation and estimation; results in unbiased estimates; able to adjust for pre-treatment differences; very few assumptions needed.
- ***Weaknesses of DID*:** Does not allow for scenarios with weather or other factors; correctly accounting for covariance can be challenging; cannot account for other factors (without a DID regression).
- ***DID is appropriate for*:** Pilots or programs; RCT; matched control group; within subjects design; ex post impact estimates.

Regression

- ***Regression strengths*:** Relatively flexible; able to account for pre-treatment differences using a fixed effect or indicator variable; easily able to incorporate weather; useful for scenario analysis.
- ***Regression weaknesses*:** Imposes some assumptions on the data; requires a more expertise and experience to execute well.
- ***Regression is appropriate for*:** Pilots or programs; RCT; matched control groups; within subjects design; ex-post, ex-ante, and weather normalized impacts.

Elasticity Modeling

- ***Elasticity model strengths*:** Ability to predict rate impacts under different pricing and weather scenarios (the only method of the three that can do this); results include elasticity estimates.
- ***Elasticity model weaknesses*:** Much more complex execution and estimation; many assumptions made about structure and the nature of the relationship of price to energy use; interpretation of results is more complex; not practical for general evaluation purposes.
- ***Elasticity model appropriate for*:** Studies with the goal of estimating price response; pilots only, with RCT, matched control group, or within subjects design.

Thank you

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