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New Results & Uses for Measure-Based NEBs/NEIs: Smart Thermostats & NextGen LED Bulbs

IEPEC 11/2022

TOPICS

1. Intro
2. Thermostat NEIs
 - Existing Values
 - Wifi & Smart Values
3. Advanced LEDs
 - Methods
 - Results by Type
4. Summary / Conclusions

ABOUT SERA

- *Economics Research / Consulting*
- *NEBs, EULs, Evaluation Oversight*
- *Methods, Best Practices, HTM*



Background

NEBs/NEIs - PROGRAM-BASED VS. MEASURE-BASED

- Net NEBs – positive & negative effects beyond energy savings from measures / interventions
- Measure vs. program-based
 - Sampling, unbundling
- Causality
 - Measure characteristics vs. savings-based
- Transferability / flexibility
- Units (\$, %, period)

MARKETING & ROI –

“Sell” what’s valuable to customers; link to peers

B/C TESTS –

Refined C/E for program & portfolio; reduce bias in investment

POLICY / GOALS

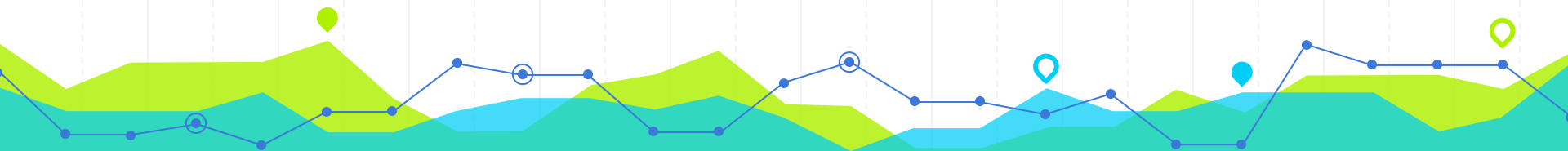
Quantifies Non-energy goals (e.g. Low income, jobs, QoL).

PROGRAM REFINEMENT –

Positive & Negative NEBs to optimize measures, incentives, and targeting; ID barriers

TRAIN THE CHAIN –

Align / Educate Actors on NEB priorities



Thermostats

USED COMPREHENSIVE SERA LITERATURE DATABASE— “NEB-It”

SERA

COMPREHENSIVE LITERATURE REVIEW – TO “NEB-It” DATABASE

SERA “NEB-It” Database

>1,800 NEB studies reviewed, 1200 detail, US & International; program & measure-based
~765+ priority studies; 500+ entered
>44,000+ NEBs and NEB Inputs data
160 NEBs, >260 matched measures w/NEBs
Sortable: program, type, state, year, target
Sources, data method, scores, reliability
Automatic updates (CPI, state)
→ Comparisons, Statistics, Patterns, Gaps

SERA “NEB-It” Model- with Adjustment Features

Inputs—measures, mix, location, sector
Client data - %, rates, horizon, etc.
Primary & Secondary Calculations
Select In/Out NEBs (>160 NEBs)
→ NEBs by category & measure & both
→ Value & multiplier & ratios

1,800

1,200

765

500

>44,000

SERA
NEB-It

Sectors

Initiative

Measures

Region

All
Existing
Lit &
Inputs

NEB &
Measure
Results



NON-WIFI PROGRAMMABLE THERMOSTAT NEI RESULTS

- ❑ Literature survey using NEB-It database – found studies largely programmable, pre-wifi / smart
- ❑ Results of review:
 - Property Manager: maintenance & tenant complaints largest;
 - 1.05 multiplier
 - Single Family: temperature stress-related / comfort, work
- ❑ Used to refine list of NEBs for new study

WIFI & SMART THERMOSTAT NEBs/NEIs

- ☐ New SERA Research - Not utility-based study (CT, MA, NH)
- ☐ Survey:
 - Multi-purpose, at-large surveys, screener, 369 responses, web, cleaning
- ☐ LMS & incidence
- ☐ List from literature

WIFI & SMART THERMOSTAT NEBs/NEIs

NEI	\$/hh/yr	% savings
Comfort	11.52	26
Asthma	1.74	4
Cold symptoms	3.18	7
Missed time from work	9.54	22
Missed time from School	11.97	27
Noise from inside home	6.08	14
Installation / ease of operation	9.49	22
Aesthetics	9.43	21
Safety	9.17	21
Doing good for environment	11.06	25
Total	\$83.18/yr	189%

- Only include NEBs relevant to use
- Other units in paper
 - Pos & neg, savings
 - Experiencing effect
- Breakdown of findings by other units

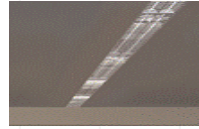
SUMMARY: WFI NEBs

- Barriers (high negative NEBs):
 - Comfort – ability to control / override / get immediate response
 - Noise – equipment cycling
 - Aesthetics – visible, lighting up
- High values: Comfort, illness
- Considerations: separability? Comparisons
- Comparison to programmables



Advanced LEDs – Using NEBs Methods to Estimate the Dollar Value of Advanced Lighting Features

SECTORS AND FEATURES OF INTEREST



Feature	Commercial 4' Linear	Residential Lamps	Street/ Roadway
Glare	✓		
Flicker	✓	✓	
Color Rendition	✓	✓	✓*
Adjustability (intens. & color)	✓	✓	

Methods

- LMS
- Ranking & value

Survey responses

184+400+104

104+400

79

**Streetlighting - Color, warmer, no blue, human visibility, wildlife, night sky, 50% higher LER/80% LER/ 10% EE*
Near- and longer-term variations in the technologies; Price and EE variations compared to baseline

Sources of benefits: occupant comfort, productivity, tenant calls, comfort, daily rhythm/sleep, human safety, animal protection, other

SIMPLIFIED RESULTS

	Combined Features Added Value compared to base price
Commercial	16-29%
Residential	12-33%
Public Works	12-28%

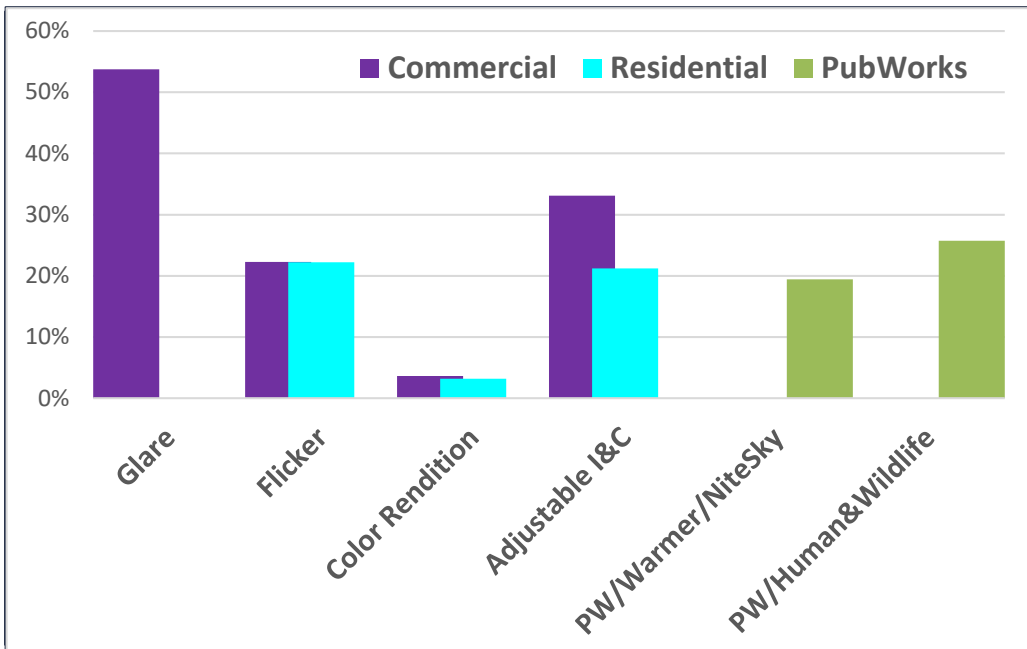
Source: Skumatz, et al, 2019, "Study of the Value of Advanced LED Lighting Features", included as Appendix B in Ledbetter, et.al. "Energy Saving Opportunity from Advanced LED Research, October 2019.

Feature Rankings / Relative Premiums

(extracting $EE/Price$ components)


Uses:

- R&D-rank
- ROI – WIP vs. cost
- Pricing – value-related



Value from multiple
features are not
additive

FACTORS AFFECTING TRANSFERABILITY MORE	
Measures included / Mix	Economic, H&S, Water, Participant effects
Savings-dependent	Payment-related, hardship, other bills, some H&S
Participant targets	Payment-related, hardship, H&S
Housing type	Payment-related, noise
Climate zone & Geog area	Comfort, Payment-related, Economic
Fuel Type	Safety, Comfort
Time of Day	Emissions effects peak/off-peak
FACTORS AFFECTING TRANSFERABILITY LESS	
Measure-invariant NEBs	Payment-related (savings); Emissions*



Best Practices in NEB Study Analysis & Reporting

BMP RECOMMENDATIONS FOR METHODS & REPORTING – AN APPEAL!

3 key topics to remember / include – Triple Net, Values for Recipients, and Normalizing Program Data

- ☐ **Care with baselines – net net net**
 - ☐ Don't forget triple net
 - Net of positive & negative
 - Net of NTG
 - Net of standard equipment efficiency / baselines
- ☐ **Measure-based best**
 - ☐ Report for those RECEIVING, not just program-wide
 - ☐ Matrix results NEBsxMeasure
 - ☐ Consistent units
- ☐ **Normalization factors important - Include in report**
 - ☐ Program savings (kWh, Th & \$), measures in program, # installed, target participants, fuels
 - ☐ NEB perspective (tests)
 - ☐ Results by business type, target
 - ☐ State assumptions (discount rates, horizons for PV, baselines)
 - ☐ Copies of instruments
 - ☐ More in paper



Summary & Conclusions

SUMMARY/ CONCLUSIONS

- 25 years of research in NEBs, database
- New smart / wifi NEBs values
 - up to ~1.9x savings (\$83) depending on which NEBs.
 - Info on highest values (comfort, school, operation, enviro)
 - Info on negatives (control, noise, aesthetics)
- LED/ advanced features
 - Measurable with R&D, ROI, Price implications
 - C&I: Glare & Dim
 - Res: Flicker & Dim
 - PW: Night sky, safety
- Best practices
 - Net 3, normalization, units \$&%
 - Measure-based, value for recipients
 - Program documentation

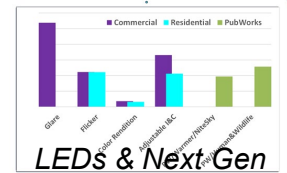
THANKS!

Questions?

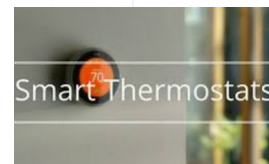
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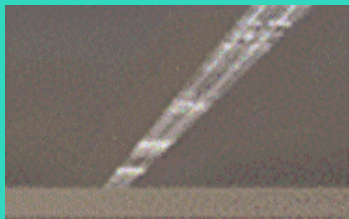
IoT – Res & Coml



Smart T-stats

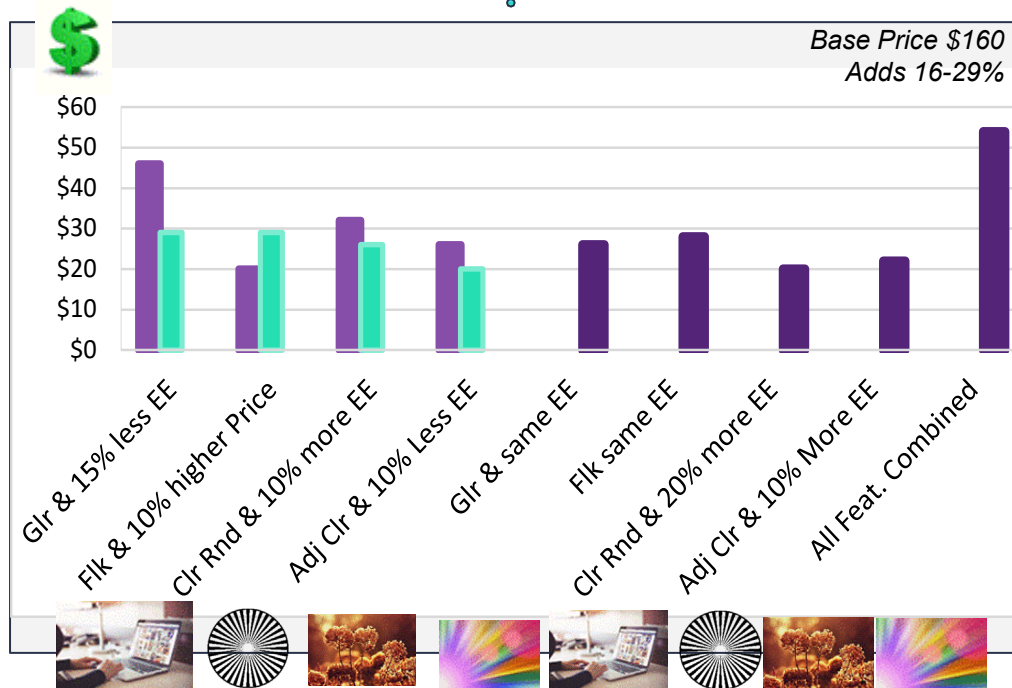
All things
NEBs

Valuing Hard-to-Measure (HTM) Effects
For Decision-Making for 26 years...



Commercial 4-ft Linear Advanced LED

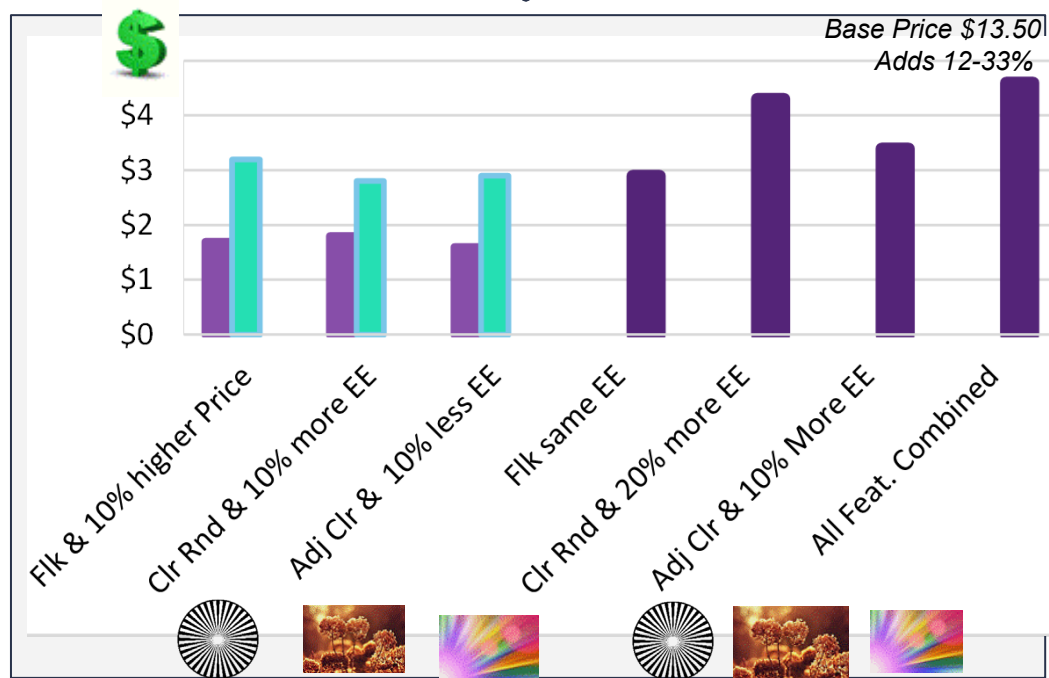
- Label Mag Purchase Price Near Term
- Ranking / Purchase Price Near Term
- Ranking / Purchase Price Long Term





Residential – General Service Advanced LED Lamps

- Label Mag Purchase Price Near Term
- Ranking / Purchase Price Near Term
- Ranking / Purchase Price Long Term

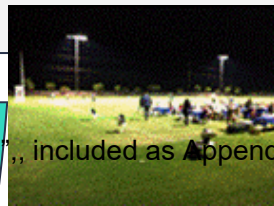
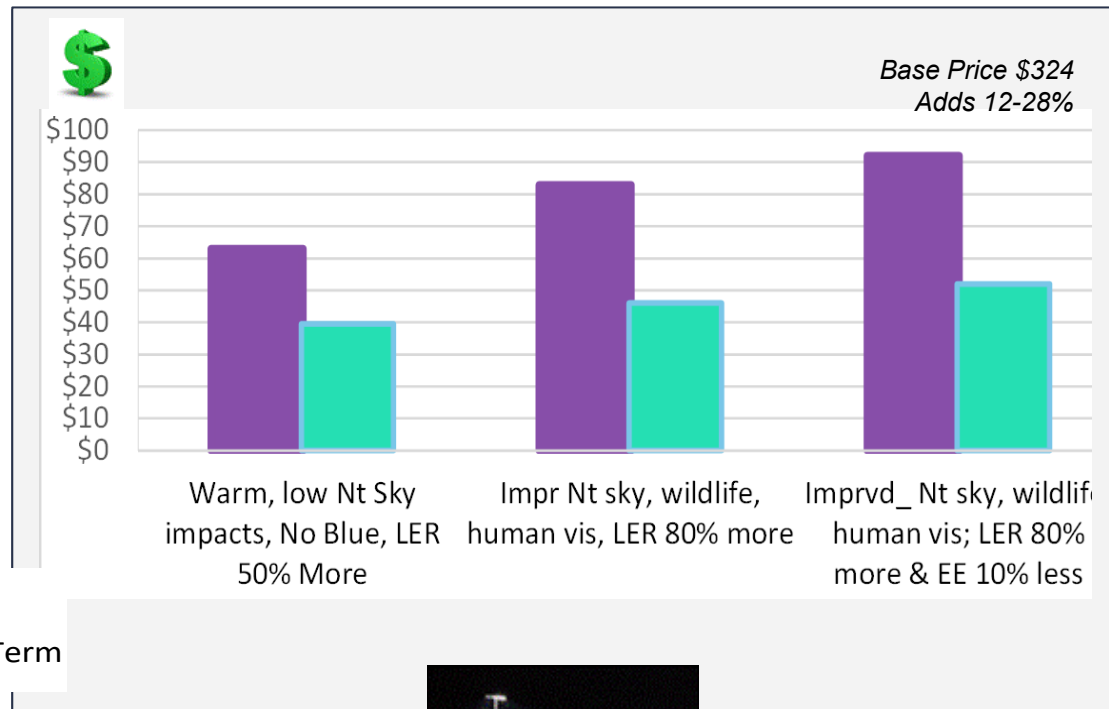




Street / Roadway Advanced LED Luminaires COLOR

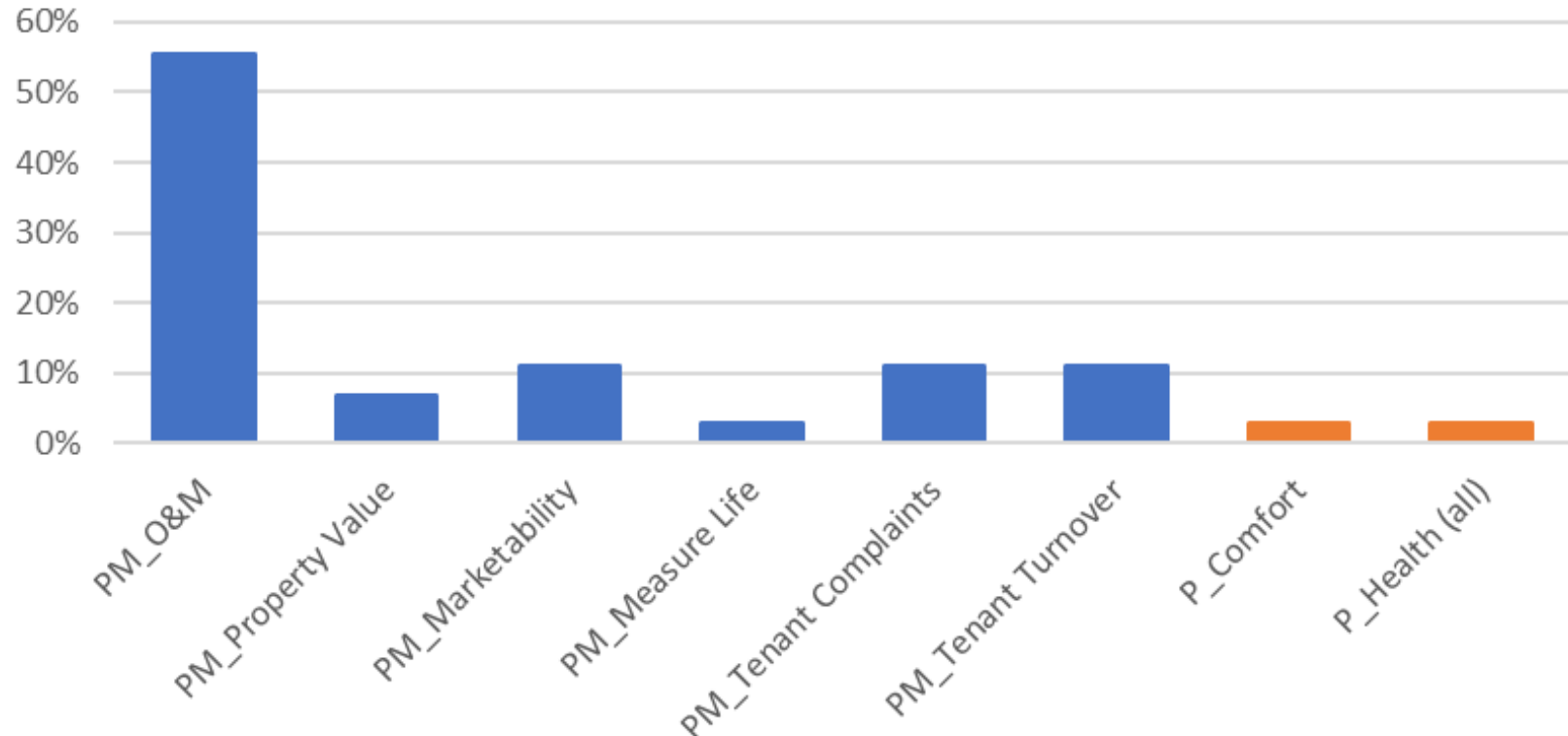
■ Avg. LMS Purchase Price Near Term

■ Conservative LMS Purchase Price Long Term



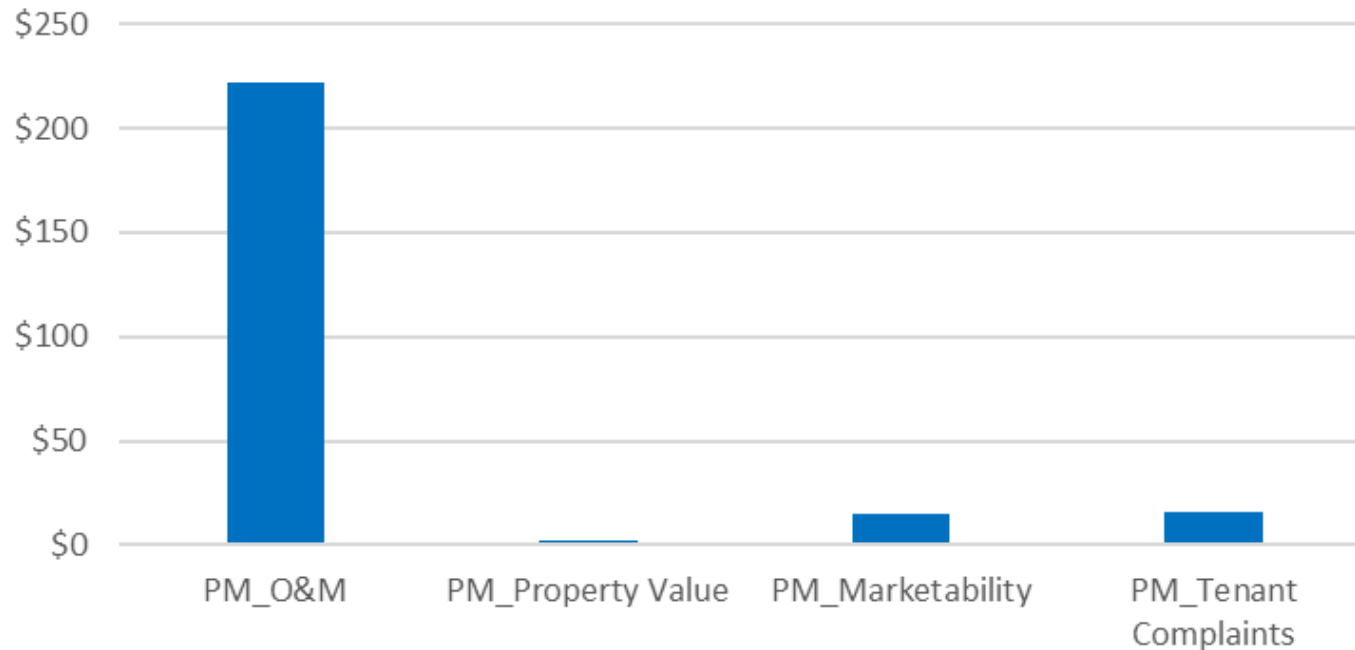
NON-WFI PROGRAMMABLE NEIs – MF (%)

Multifamily % of Energy Bill Savings



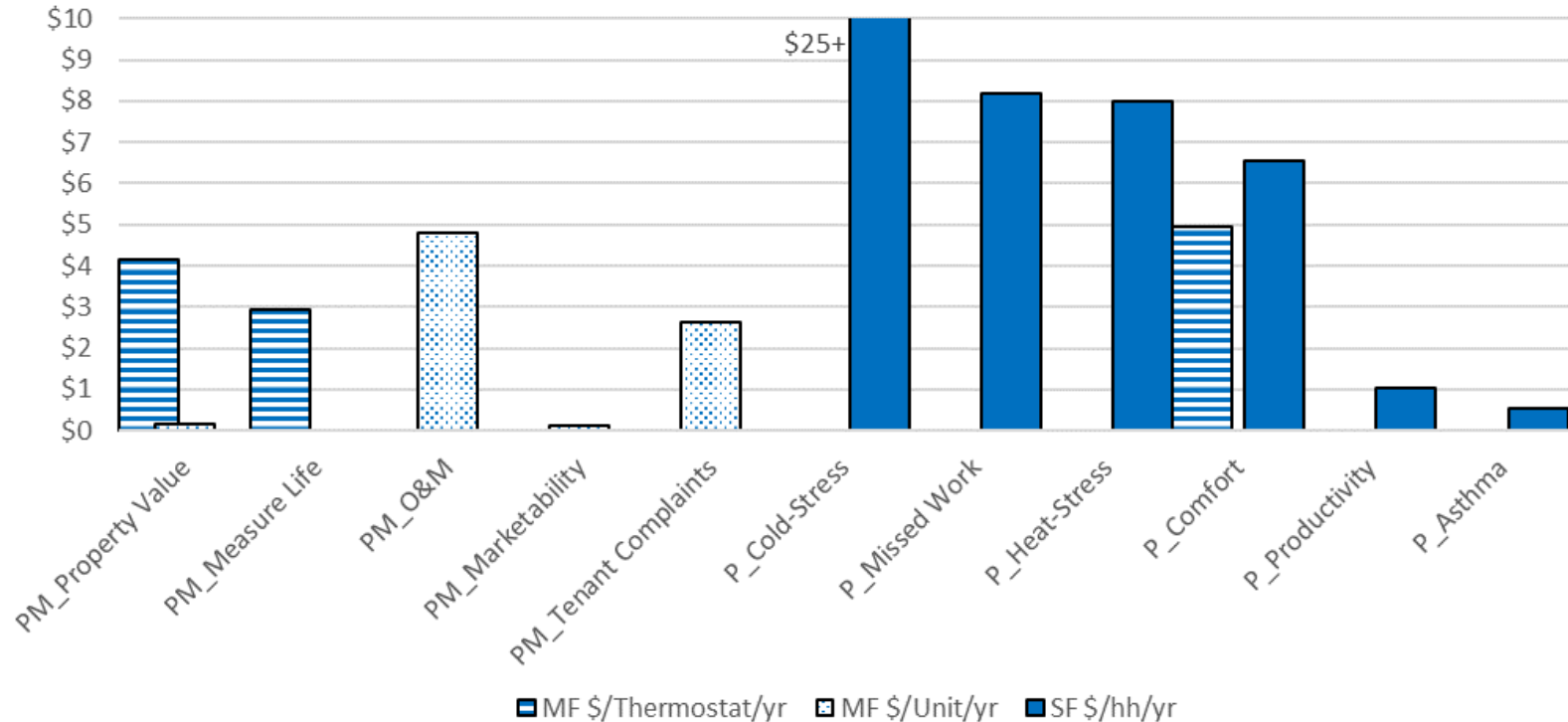
NON-WIFI PROGRAMMABLE VALUES – MF (\$)

Average Annual Thermostat NEB Value for Multifamily Buildings (2021\$/Building/Year)



NON-WIFI PROGRAMMABLE VALUES – MF (\$)

Annual Average Thermostat NEB Value (2021\$)



NEBs / NEIs, USES

Net NEBs = Positive & negative effects
beyond energy savings from measures /
interventions

- Utility, Participant, Societal Perspectives
- Best Measurement Practices (BMPs)
- Hundreds of research studies since 1990s
- Different applications have different NEB requirements / standards – C/B most demanding
- Repeated lit reviews over and over...
- NEBs/NEIs**



PROJECT OBJECTIVES

Dollar Value of Advanced Lighting Features



Near, longer term

For lighting sales / market share model projections

Client

US DOE and Pacific Northwest National Labs (PNNL)

Method

Non-energy impacts / benefits



COMPLICATED MEASURES / FEATURE BUNDLES & SURVEY COUNTS

Key Features of Lighting Technologies Studied

(EE is Energy Efficiency)

Feature	Near term, vs. baseline	Longer Term, vs. baseline
Glare	15% lower EE, no price change	No EE or price changes
Flicker	10% price increase, no EE change	No change in price or EE
Color	10% <u>better</u> EE, no price change	20% <u>better</u> EE, no price change
Adjustable	10% lower EE, no price change	10% <u>better</u> EE, no price change
Flicker	10% price increase, no EE change	No change in price or EE
Color	10% <u>better</u> EE, no price change	20% <u>better</u> EE, no price change
Adjustable	10% lower EE, no price change	10% <u>better</u> EE, no price change
Color	No change in EE or price	10% <u>better</u> EE, no price change

Technologies consist of multiple elements & tradeoffs, esp. near-term

Sector / Respondent Group	Source / Administration Method to Web survey	Number of Responses
Commercial – Lighting Designers	Purchased sample/ emails; emailed link	184
Commercial – Business Owners	Purchased panel survey responses, statistically representative nationwide	400
Commercial – Business Owner Follow-up sample	Purchased panel survey responses, statistically representative nationwide	104
Residential – Builders	Purchased sample / emails; emailed link	104
Residential – Households	Purchased panel survey responses, statistically representative nationwide	400
Street/roadway – Public Works and Utilities	Purchased sample / emails; emailed link	79

Streetlighting - Color, warmer, no blue, human visibility, wildlife, night sky; 50% higher LER/80% LER/ 10% EE